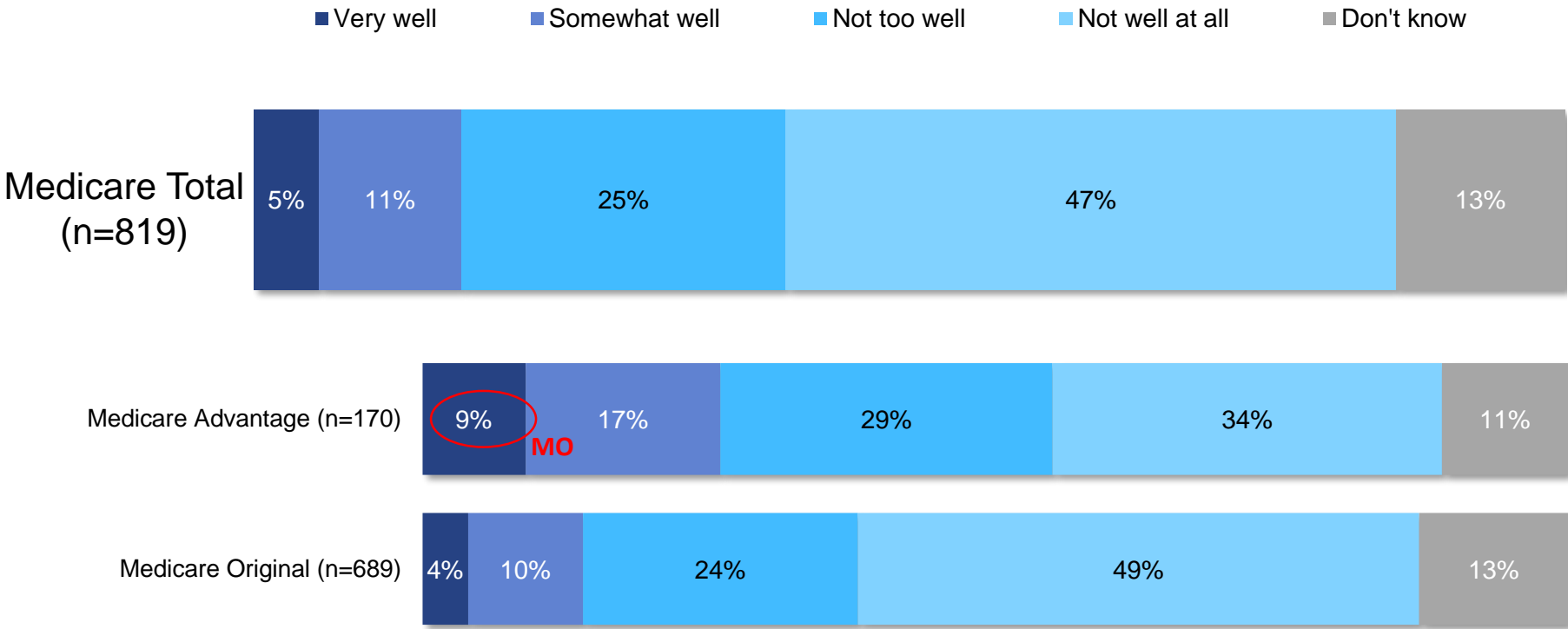


Medicare Enrollment Knowledge

Most dialysis patients with Medicare say they do not understand the new law surrounding Medicare Advantage enrollment. On a positive note, significantly more Medicare Advantage patients say they understand the law very well compared to those with Medicare (Original).




Statistically significant difference at the 95% confidence level

Base: Dialysis patients with Medicare (n=819)
B9a. As you may know, at the end of 2016 the U.S. Congress approved a new law... How well would you say you understand this new law?

Future Medicare Enrollment

1 in 4 dialysis patients with Medicare say they plan to enroll in a Medicare Advantage plan in 2021. As expected, significantly more Medicare Advantage patients say they plan to enroll in Medicare Advantage compared to those with Medicare (Original).



 Statistically significant difference at the 95% confidence level

Base: Dialysis patients with Medicare (n=819)
B9c. Thinking ahead, do you think you will enroll in a Medicare Advantage plan for 2021, you will NOT enroll in a Medicare Advantage plan, or don't you know yet?

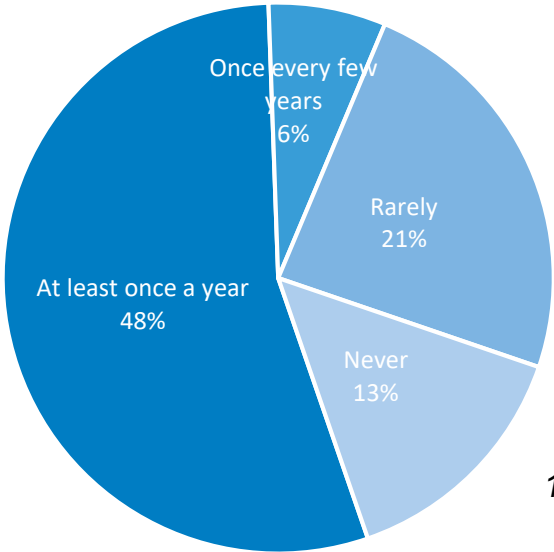
Medicare Enrollment

4 in 5 dialysis patients with Medicare say they are aware of the annual open enrollment period. Also, almost half of these dialysis patients say they review / compare Medicare coverage options at least once a year.

81%

of patients say that they are aware of the **open enrollment period**

Frequency of reviewing coverage



13% say they only reviewed their coverage options once when they first signed up for Medicare

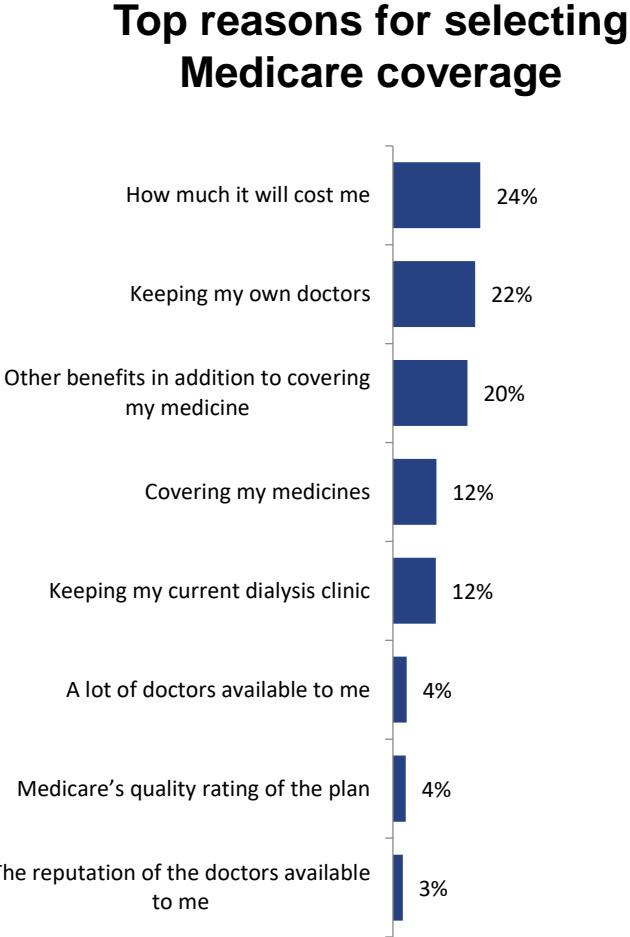
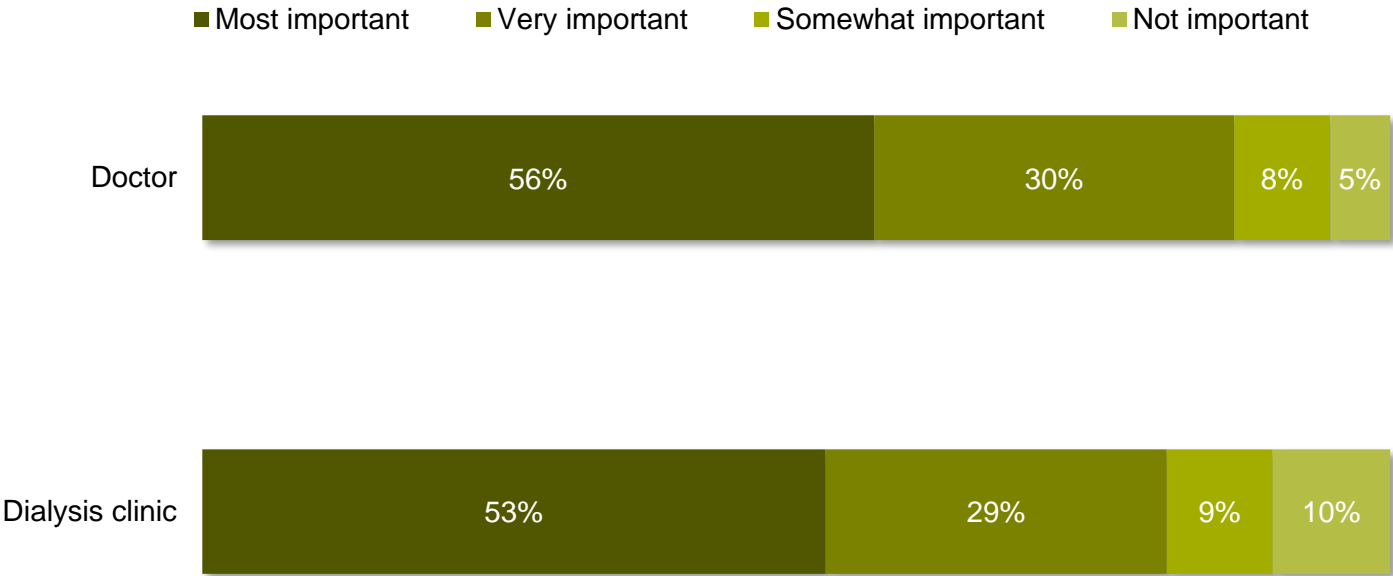
Base: Dialysis patients with Medicare (n=819)

B10a. At the end of every year, there is a period of time for people on Medicare to review... Would you say you are aware of the annual open enrollment period, or not?

B10b. How often do you review or compare your Medicare coverage options?

Key Influences for Insurance Decisions

Generally speaking, most dialysis patients with Medicare view the ability to see their current doctor and remain at their current dialysis clinic as equally important factors for choosing an insurance plan. With that aside, a few of these dialysis patients cite cost as a key influencer for selecting Medicare coverage.



Base: Dialysis patients with Medicare (n=819)
 B11a. How important is it to be able to see your current doctor, when picking an insurance plan?
 B11b. How important is it to be able to remain in your current dialysis clinic, when picking an insurance plan?
 B12. What is/will be the single most important reason for selecting your Medicare Coverage? *Select one.*